

To support the successful growth of our company, we are looking to hire, as soon as possible, a:

Sales Engineer, specialized in Heat Treatment

YOUR MAIN RESPONSIBILITIES

- Acquire new customers and develop and managing relationships with existing customers in Europe, mainly German speaking areas.
- Plan and implement structured sales and marketing strategies.
- Monitor the market and analyze client needs continuously.
- Prepare quotes in collaboration with colleagues from specialized departments.
- Keep client and project data updated in the CRM system.
- Travel for business purposes (more than 50% of working time).
- Organize and participate in trade fairs.

YOUR PROFILE

- Completed technical and/or commercial education (e.g., HES or university), preferably in heat treatment or equipment manufacturing.
- Fluency in both written and spoken German and French. Knowledge of English will be an asset.
- Strong presentation skills, negotiation ability, and a knack for closing deals.
- Assertive, results-oriented personality.
- Proficiency in MS Office tools.
- Flexible working hours and willingness to travel.
- Experience in the field of heat treatment would be a significant advantage.

WHAT WE OFFER

- Comprehensive training at our factory in Switzerland.
- Marketing and sales campaigns to support your efforts.
- Regular coaching to enhance your sales skills.
- A robust product portfolio.
- Modern social benefits.
- Flexible working hours.

We are looking for someone capable of managing client projects autonomously, proactively, and with a strong goal-oriented mindset, from initiation to completion. We offer a diverse and engaging position within one of the leading companies in the SME sector.

Interested candidates are invited to submit their complete application file by email to: e.arifi@codere.ch.

For further information, please contact us at : +41 32 465 10 41

Codere SA - Route de Miécourt 12 - 2942 Alle - Switzerland - www.codere.ch